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**ANNUAL AUDITED REPORT FORM X-17A-5** PART III

Washington, DC

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING 01	101/07	AND ENDING	12/3//	>7	
		MM/DD/YY		MM/I	DD/YY	
/	A. REGISTRA	NT IDENTIF	ICATION	<u> </u>	·	
NAME OF BROKER-DEALER: GA ADDRESS OF PRINCIPAL PLACE O					CIAL USE ON	ILY -
HC	79 BOX	640				
		(No. and Street)				
<i>0</i> ×	FORD	AR		72565		
(City)		(State)		(Zip Code)		
NAME AND TELEPHONE NUMBER	R OF PERSON T VECJLAE	O CONTACT IN	REGARD TO THIS	<u>875</u>	258 3a - Tolophone Nu	,6 (
8	. ACCOUNT	ANT IDENTIF	ICATION			
INDEPENDENT PUBLIC ACCOUN						
MAIN ST. POBX	m ano C	PA C	PA'S			
	(Name - )	f individual, state last,	, first, middle name)			
MAIN ST. POBOX	1466	LABELLE	F		33956	-
(Xadioss)	(Ci	ty)	(Siat	PROCE	SSED (Zip Code)	
CHECK ONE:  Certified Public Accountant  MAR 1 7 2008			2008			
☐ Public Accountant	Public Accountant THOMSON					
☐ Accountant not residen	Accountant not resident in United States or any of its possessions.					
	FOR C	FFICIAL USE	ONLY			]

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

1,	305AN	L. NE	CULAE		, swe	ar (or affirm) that, to the best of
<u> </u>						pertaining to the firm of
GATE					PORATION	, 89
of	DECEM			20 07	-	. I further swear (or affirm) that
neither t	he company nor any	partner, pro	prietor, princip	al officer o	r director has any pro	prietary interest in any account
classified	solely as that of a c	ustomer, exc	ept as follows:			
			N/A			
				<del></del>		
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2501	Terri B.				Signat	ure
, (1)	Commission #]				Signat TREASURE	0
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-	Notary Public		·····			
Thirrend	ort ** contains (chec	k all applica	ble boxes):			
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	Statement of Financi					
	Statement of Income		10			
(4)	Statement of Change	s in Financia	il Condition.	- Doet	or Sole Proprietors' C	anital
	Statement of Change Statement of Change	8 in Stockho in Linkiliti	eacts Equity of	r rusuicis d to Claims	or some Proprietors C	apia.
	Computation of Net		Ca Duosaumio		or crounters.	
	Computation for Det	ermination o	f Reserve Requ	irements P	ursuant to Rule 15c3-	· <b>3</b> ,
	Information Relating	to the Posse	ession or Contro	ol Requirer	nents Under Rule 15c	3-3.
	A Reconciliation, inc	luding appro	priate explanati	ion of the C	omputation of Net Ca	pital Under Rule 15c3-1 and the
	Commutation for Det	ermination of	f the Reserve F	<b>lequirem</b> en	its Under Exhibit A of	f Rule 15c3-3.
		ween the aux	lited and unaud	lited Staten	ients of Financial Cor	ndition with respect to methods of
	consolidation.	ion				
변(1) /	An Oath or Affirmat A copy of the SIPC:	ivii. Supplementa	l Renort			
	A report describing a	ny material is	radequacies fou	nd to exist	or found to have existe	d since the date of the previous audit
• •	-					

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS DECEMBER 31, 2007

### **Higginbotham and Company**

Certified Public Accountants

#### **Independent Auditor's Report**

To The Board of Directors Gateway Financial Agency Corporation. Oxford, Arkansas

We have audited the accompanying Balance Sheet of Gateway Financial Agency Corporation as of December 31, 2007, and the related Statement of Income and Retained Earnings, Statement of Changes in Stockholders' Equity and Statement of Cash Flows for the year then ended. These financial statements are the responsibility of the Company's management Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gateway Financial Agency Corporation as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principals.

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Higginbotham & Company, PA,

Certified Public Accountants

February 18, 2008

## BALANCE SHEET DECEMBER 31, 2007

#### **ASSETS**

Current Assets		
Cash	\$	40,742
Prepaid Expenses		2,609
Total Current Assets	-	43,351
Total Assets	\$_	43,351
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Accounts Payable	\$	375
Payroll Tax Payable		3,461
Total Current Liabilities	_	3,836
Stockholders' Equity		
Common Stock, 1,500 Shares Authorized, 200 Shares Outstanding, No Par Value		7,282
Additional Paid-In Capital		2,809
Retained Earnings		29,424
Total Stockholders' Equity	_	39,515
Total Liabilities & Stockholders' Equity	\$	43,351

# STATEMENT OF INCOME AND RETAINED EARNINGS, FOR THE YEAR ENDED DECEMBER 31, 2007

Revenue	
Commissions From Securities Sales	\$ 121,200
NASD/NYSE Merger Payment - Note 6	35,000
Total Income	156,200
	97.000
Agents' Commission Expense	87,990
Gross Profit	68,210
Operating Expenses	
General and Administrative	47,896
Income From Operations	20,314
Other Income	
Interest Income	19
Net Income	20,333
Retained Earnings	
Balance, January 1, 2007	9,091
Balance, December 31, 2007	\$ 29,424

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## GATEWAY FINANCIAL AGENCY CORPORATION STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY DECEMBER 31, 2007

	Common Stock		Additional Paid - In Capital		Retained Earnings			Total Stockholders' Equity	
Balance, December 31, 2006	\$	7,282	\$	2,809	\$	9,091	\$	19,182	
2007 Net Income		0		0_	<del></del>	20,333		20,333	
Balance, December 31, 2007	\$	7,282	\$	2,809	\$	29,424_	_\$	39,515	

## GATEWAY FINANCIAL AGENCY CORPORATION STATEMENT OF CASH FLOWS - INDIRECT METHOD FOR THE YEAR ENDED DECEMBER 31, 2007

Operations: Net Income	\$	20,333
Adjustments:		
Decrease in Commissions Receivable	\$ 3,560	
Decrease in Prepaid Expense	2,794	
Decrease in Commissions Payable	(3,204)	
Increase in Other Liabilities	3,711	
Decrease in License Fees Payable	(290)	
Total Adjustments	-	6,571
Cash Used by Operations		26,904
Cash at January 1, 2007	-	13,838
Cash at December 31, 2007	\$_	40,742

### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2007

#### NOTE 1 - Nature of Business and Summary of Significant Accounting Policies

#### Nature of Business

Gateway Financial Agency Corporation (the "Company") operates a Broker/Dealer Securities Agency. Commissions are earned by selling securities to clients.

#### **Income Taxes**

The Company has elected to be treated as an "S" Corporation whereby the individual stockholders are taxed on their share of the Company's taxable income. Therefore, no provisions for income taxes or credits are included on these financial statements.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Note 2 - Net Capital Requirement

Under NASD requirement 15c3-1, The company has maintained seven thousand seven hundred fourteen dollars (\$7,714) in a separate account at Wachovia Bank in fulfillment of the net capital requirement. As of December 31, 2007, the net capital of the Company is thirty-six thousand nine hundred six dollars (\$36,906) which is thirty-one thousand nine hundred six dollars (\$31,906) in excess of it's required net capital of five thousand dollars (\$5,000).

The net capital of the Company is calculated as follows:

#### Assets

Cash in Bank	\$ 40,742
Prepaid Expense	2,609
Total Assets	 43,351
Less: Total Liabilities	3,836
Total Net Worth	39,515
Less: Deduction for Non-Liquid Assets	 2,609
Total Net Capital	36,906
Net Capital Requirement	5,000
Capital In Excess of Net Capital Requirement	\$ 31,906

## NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2007

(Continued)

#### Liabilities

Total Aggregate Indebtedness	\$ 3,836
Percentage of Aggregate Indebtedness to Net Capital	10%

#### Note 3 - Additional Requirements

The Company submitted a Net Capital calculation, computation of aggregate indebtedness and the ratio of aggregate indebtedness to Net Capital, with the 2007 Focus Report. There is no material difference between the audited computation and the un-audited computation that was filed on Part II A of that report.

The Company operates under an exemption (k) (1) of Sec Rule 15c3-3 resource requirements.

#### Note 4 - Related Party Transactions

The Company's owners provide office space to the corporation at no charge.

Included in The Financial Statements are the following amounts that have been paid to related parties.

Agents' Commission Expense Paid to Owner	\$ 87,990
Salary paid to owner included in General and Administration Expense	\$ 25,000

#### Note 5 - Subordinated Liabilities

The Company has no liabilities subordinated to general creditors during the current or prior years.

#### Note 6 - Merger Fee

During 2007 The National Association of Security Dealers (NASD) and the New York Stock Stock Exchange merged their regulatory functions. As a result of this merger, all broker dealers received a one time fee of \$35,000.00

### **Higginbotham and Company**

Certified Public Accountants

## INDEPENDENT AUDITOR'S REPORT ON THE INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5

To Board of Directors
Gateway Financial Agency Corporation

In planning and performing our audit of the financial statements of Gateway Financial Agency Corporation, for the year ended December 31, 2007, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Gateway Financial Agency Corporation that we considered relevant to the objective stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions related to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the regulations for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objections. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that

transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in any internal accounting control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objective referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objections in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company practices and procedures were adequate at December 31, 2007 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, The National Association of Securities Dealers, Inc., state and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

HIGGINBOTHAM & COMPANY, PA, CPA'S

February 18, 2008

#### DESIGNATION OF ACCOUNTANT (Notice Pursuant to Rule 17a-5(f)(2))

(i) Broker or Dealer

BATEWAY FINANCIAL ABENCY CORPORATION

Address: HC 79 Box 640 Oxford AR 72565

Telephone (870) 258-3066

SEC Registration Number: 8-46992

NASD Registration Number: 35864

Accounting Firm (ii)

Name HIBBIN BOTHAM & CO., PA. CPA'S

Address MAIN ST. POBOX 1464 LABELLE, FL 33975

Telephone (863) 675-3903

Accountant's State Registration Number AR - 689 C

Audit date covered by the Agreement. (111)

(Month) (Day)

(Year)

12

31

2007

The contractual commitment to conduct the broker's or dealer's annual audit - - (check (iv) onel

is for the annual audit only for the fiscal year ending 2007\*

- is of a continuing nature providing for successive annual audits.
- if this commitment is not of a continuing nature, it will be necessary to file this form each successive year

public account to SEC Rule I any person as such under the public account above-mention as set forth in	tant for the above-mentioned broker or dealer. I understand that, pursuant 7a-5(f)(1) the Securities and Exchange Commission will not recognize: (a) a certified public accountant who is not duly registered in good standing as tant who is not in good standing and entitled to practice as such under the med broker-dealer submit an audit by someone not recognized by the SEC Rule 17a-5(f)(1), NASD may deem the audit of the broker-dealer to not
have been file	d. P 2 2
Signature	Sugart Reculae
Name <sup>*</sup>	Sugar & Neculae SUSAN L. NECULAE
	(By Firm's FINOP or President)
Title:	FINOP Date: 2/22/2008

*C* .

